

TESTA PRODUCE, INC.

Green by Nature... Greener by Choice®



COMMODITY UPDATE

DATE: OCTOBER 11, 2013

BROCCOLI, LETTUCE, CAULIFLOWER CRISIS

VALUED TESTA PRODUCE CUSTOMERS:

DUE TO WEATHER IN CALIFORNIA COMMODITIES INCLUDING LETTUCE, BROCCOLI, AND CAULIFLOWER ARE EXPERIENCING VERY LOW VOLUMES AND EXTREMELY HIGH PRICING. WEATHER HAS CAUSED GAPING AND HAS CUT THE AMOUNT OF PRODUCT AVAILABLE BY ABOUT 50%. DEMAND EXCEEDS SUPPLIES AND PRICES ARE OUTRAGEOUS.

TESTA IS DOING OUR BEST TO FILL ORDERS, HOWEVER DUE TO THE EXTENT OF THIS SITUATION, THERE IS NO GUARANTEE THAT PRODUCT WILL BE AVAILABLE.

WE WILL KEEP YOU UPDATED ON ANY PROGRESS ON THIS SITUATION.

IF YOU HAVE ANY QUESTIONS ABOUT THIS ISSUE, PLEASE CONTACT OUR QUALITY ASSURANCE MANAGER, BARBARA DALY, AT BARBARAD@TESTAPRODUCE.COM OR PETER TESTA AT PETERT@TESTAPRODUCE.COM.

IF YOU WOULD LIKE TO ADD SOMEONE TO, OR BE REMOVED FROM THIS NOTIFICATION, PLEASE CONTACT OUR IT MANAGER, JAMIE WHITE, AT JAMIEW@TESTAPRODUCE.COM, OR 312.226.3237, OR YOU MAY CONTACT YOUR SALES REP.

THANK YOU,

TESTA PRODUCE QUALITY ASSURANCE

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