



TESTA PRODUCE, INC.

Green by Nature... Greener by Choice



INFORMATIONAL ADVISORY

Date: January 6, 2015
Product: Broccoli Rabe
Supplier/Brand: Andy Boy

Valued Testa Produce Customers,

This is a message from one of our growers:

As a result of uncontrollable circumstances D'Arrigo Bros. of California will experience a supply shortage of Andy Boy broccoli rabe in the coming weeks. Understanding that there is great interest for the item we feel obligated to describe to you our supply situation. First and foremost, it must be noted that all the acreage was planted to provide the company with ample supply to cover the projected needs of our customer base. While there was no interruption in the plantings for this time period, there has been an unexpected occurrence with the growth cycle with some of the varieties planted. In some instances, because of the cold weather there have been some varieties' growth cycle that have sped up forcing acreage to be harvested 14-18 days prior to the projected harvest date. In addition there has been a substantial amount of product that has been lost due to white tip and lodging (wind causes plants to lie down). Unfortunately, the combination of the two growth cycles have left us with a supply shortage for the time period between 12/29/14 — 01/18/15. We currently are pursuing all avenues to lessen the impact of the shortage, while maintaining the quality that you have come to expect in our Andy Boy broccoli rabe.

With that said all orders will continue to be reduced for the next two weeks.

Feel confident that we are doing everything we can to minimize the impact of the current and future supply issues. We will continue to communicate any and all supply information to you as updates are available. We appreciate the partnerships that are in place and we will continue to strive to be the solution to any supply issues that may arise.

Thank you,
Testa Produce Quality Assurance